

Lehigh Valley Arts Council
Income and Expense
September 2019 through August 2020

	Sep '19 - Aug 20	Sep '18 - Aug 19
Ordinary Income/Expense		
Income		
AD Training	75.87	0.00
Advertisement Revenue	1,912.61	5,090.00
Annual Appeal	7,780.00	9,655.00
Centralized Box Office		
Box Office Settlement Income	5,241.70	13,098.88
Box Office Settlement Payments	-4,653.18	-11,711.84
Total Centralized Box Office	588.52	1,387.04
Conference(Creative Exchange)	0.00	420.00
Conferences, Forums, & Workshop	5,063.79	3,212.00
Contracted Services		
Artist Commission Sales	235.00	637.46
Arts Workshops	0.00	165.00
Coop Marketing Initiatives	1,733.26	3,505.00
Total Contracted Services	1,968.26	4,307.46
Corporate Cont.&Sponsorships	7,627.39	8,968.69
Equipment Rental Fee	116.21	445.00
Foundation Grants		
Foundation Grants	10,627.00	7,450.00
Trexler Trust	10,000.00	15,000.00
Total Foundation Grants	20,627.00	22,450.00
Government Grants		
Lehigh County	3,200.00	3,200.00
P.C.A.	56,070.00	92,779.00
PA Cares Grant	1,930.40	0.00
PPA Program Administration	25,834.00	25,834.00
Total Government Grants	87,034.40	121,813.00
Interest Inc	322.75	446.06
Memberships		
Business Memberships	3,104.50	4,217.00
Household Memberships	3,330.30	4,381.90
Individual Memberships	3,590.00	4,146.00
Nonprofit Memberships	10,995.00	12,676.40
Student Memberships	106.00	52.00
Total Memberships	21,125.80	25,473.30
Other Misc Income	0.00	370.00
Personal Contributions	17,229.35	14,721.41
Sales Tax Discount	0.00	0.30
Total Income	171,471.95	218,759.26
Expense		
Advertising & Promotion Expense	774.55	1,110.00
Artists Fees	1,300.00	1,520.00
Auto		
Mileage Reimbursement	85.26	74.12
Total Auto	85.26	74.12
Bank Charge	20.00	8.00
Catering	0.00	652.01
CC & Paypal Proc Fees	158.85	166.10
Centralized Box Office Project	23.85	0.00
Dues & Subscriptions	200.00	200.00
Education	79.00	0.00
Facilities		
Gas & Electric	505.72	566.12

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Parking	716.00	961.50
Rent	15,801.21	15,860.77
Telephone	1,199.40	1,175.15
Total Facilities	18,222.33	18,563.54
Grants	350.00	2,900.00
Insurance	2,843.00	2,775.00
Misc	0.00	0.00
Office Supplies Expenses	4,615.80	5,490.66
On-line Calendar & Website	0.00	180.00
PA Partners In The Arts Grants	52,647.00	89,361.00
Payroll Expenses	0.00	0.00
Postage and Delivery	2,661.16	3,583.70
Printing Expense	7,257.87	13,786.38
Professional Fees		
Accounting	1,500.00	3,277.35
Design/Writing Articles	250.00	1,125.00
Presenters/Speakers Honoraria	0.00	1,000.00
Stipends	133.98	0.00
Web Site and IT Service	1,511.26	960.36
Total Professional Fees	3,395.24	6,362.71
Repairs & Maintenance	190.00	1,274.84
Salaries		
Executive Director	39,763.54	40,250.08
Medical Allowance	3,600.00	3,600.00
Payroll Taxes		
Medicare	1,586.67	1,403.15
Soc Sec	6,784.38	5,999.75
State UC Tax	642.68	996.06
Total Payroll Taxes	9,013.73	8,398.96
Staff	66,062.00	52,920.00
Total Salaries	118,439.27	105,169.04
State Registration	150.00	150.00
Supplies	444.49	1,769.98
Travel	383.27	1,102.89
Total Expense	214,240.94	256,199.97
Net Ordinary Income	-42,768.99	-37,440.71
Other Income/Expense		
Other Income		
EIDG Income	0.00	0.00
PPP Income	20,200.00	0.00
Total Other Income	20,200.00	0.00
Net Other Income	20,200.00	0.00
Net Income	-22,568.99	-37,440.71